



Memorandum:

Date: October 7, 2014

To: Andrew Doggett, President, Auto-San, LLC

From: Bill Mello, Director of Environmental Services, Crothall Healthcare

Subject: Letter of Recommendation

Andrew,

It was my good fortune to have your company's services already in place when I arrived at North Mississippi Medical Center back in 2005. You were already an established partner with NMMC. I saw no reason to change. Your staff performs our scheduled service seamlessly every month. They are always polite, patient, flexible and accommodating. Additionally, you have educated us on your products and helped us make the right choice for each location. That includes personalizing scents to the specific needs of a department. For example, Auto-San successfully suggested a milder fragrance for our chemo patients at our Infusion Clinic. As you shared, you know how sensitive they can be. Andrew, you have even recently adjusted our costs, you reduced them. Truly appreciate that. All of this makes a difference to the patients of NMMC and to our staff. These are a few reasons on why I would recommend your services. Look forward with our partnership.



Jackson-Madison County General Hospital

An affiliate of West Tennessee Healthcare

620 Skyline Drive • Jackson, Tennessee 38301-3956 • 731-541-5000

To whom it may concern:

I would like to take this opportunity to recommend Auto-San to anyone who is looking for a vendor who can eliminate odors and or provide a clean smelling environment in your first impression areas. I have found that working with Andrew and his team they will use their expertise to find solutions to almost any odor problem you may have in your facility. We also have found that placing fragrance fans in specific areas in the hospital can increase our perceptions of cleanliness in those areas and help our customer satisfaction scores.

I have been in the cleaning business for 17 years and haven't found anyone that can provide anything even close to the products that Auto-San provides with us here at Jackson Madison County General Hospital. Last but not least the outstanding customer support that you receive from Auto-San is second to none and they always cater to the customer's expectations.

If anyone would like to ask me any questions please don't hesitate to call me anytime 731-541-6497.

I stand behind companies and people I believe in, thus the reason for this recommendation.

Respectfully,

David Evans

Crothall Healthcare/West Tennessee Healthcare

November 4, 2014

To Whom It May Concern:

We started this process at Regional One Health several about a year or so ago...I am no longer at ROH, however I was extremely pleased with the product the total professionalism not to mention we did not have to worry about change out etc.

I would like to take this opportunity to express our overall satisfaction of Auto-San Services and the odor eliminating products they provide for our facility Regional One Health. The fragrance fan truly makes a difference in eliminating odors and providing a refreshing scent to our restrooms and 1st impression areas. Andrew Doggett and his team have exhibit a HIGH level of customer service and expertise in this industry. They have been extremely professional, responsive, and knowledgeable on any needs we have.

My experience over the past 3 years with Regional One Health has always been about providing the best experience for our patients, visitors, and customers. While working with Auto-San, they have aligned with our goals by providing products that enhance our patient and customer's experience.

I would highly recommend Auto-San's products and services to anyone facility in need of odor elimination and a reputable company to work with.

Respectfully,

Rodney Gause

Director, Environmental Services
Phoebe Putney Memorial
Office: (229) 312-/0080
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Fax: (901) 765-1977
rgause@crothall.com

September 30, 2014

To Whom It May Concern:

I would like to take this opportunity to express our overall satisfaction of Auto-San Services and the odor eliminating products they provide for our facility here at Saint Francis Hospital. The automatic drip systems and fragrance fans truly makes a difference in eliminating odors and providing a refreshing scent to our restrooms and 1st impression areas. Andrew Doggett and his team provide a high quality of service and expertise in this industry. They have been extremely professional, responsive, and knowledgeable on any needs we have.

My experience over the past 6 years with Crothall Healthcare has always been about providing the best experience for our patients, visitors, and customers. While working with Auto-San, they have aligned with our goals by providing products that enhance our patient and customer's experience.

I would highly recommend Auto-San's products and services to anyone facility in need of odor elimination and a reputable company to work with.

Respectfully,

Matthew L. Barnes

Director, Environmental Services

Saint Francis Hospital Memphis

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Fax: (901) 765-1977

MatthewL.Barnes@Crothall.com

4/9/18

To Whom It May Concern:

As the Unit Director for Middle Tennessee State University, I recommend Auto-San products to remove odors in school settings. All schools, no matter their students' ages, suffer with restroom odor. After I found Auto-San products, our restroom odor became nonexistent, and was instead replaced with a pleasant scent. They have multiple fragrances to choose from, but we often use a citrus fragrance because it smells clean without becoming overbearing.

Around the urinals, you can place their antibacterial matting and use their odor control cleanser. Their cleanser is made with Predator, which is a strong cleaner that can be used in the toilets, urinals, and the floor drains. The fragrance fans from Auto-San have been very helpful for us to use between cleanings. There are over 50 fragrances to choose from, and you can even choose the strength of the fragrance. This has been a nice benefit for our school because we have a lot of bathrooms with different needs. Stronger fragrances work best for those family bathrooms with changing tables, and our staff bathrooms benefit from scents that are a bit lighter.

All of their products are user-friendly and work very well. Customer service has been great, and they have done everything we have asked to meet our Customer's needs.

It is because of their products and service that I am happy to recommend them for any cleaning or odor control needs.

Sincerely,

Brian Addington
Unit Director



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Suite 220
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W FamilyAllergy.com

*Offices throughout
Kentucky and
Southern Indiana*

March 16, 2016

Auto-San
Attention: Andrew Doggett
P.O. Box 171415
Memphis, TN 38187

Re: Letter of Recommendation

To whom it may concern:

As the facility manager for a large allergy & asthma practice, I was constantly seeking effective odor eliminating products with a non-irritant scent for our patients and staff. While visiting a Memphis Tennessee business in fall 2015, the CEO of our company discovered the Auto-San fragrance fan and the rest is history.

As an out-of-state customer, we have found the fragrance fans and wafers easy to install and maintain. The Odorless wafers work great in patient restroom areas, most especially those harboring baby changing stations. For our odor sensitive employees, we chose to go with a milder fragrance wafer in staff restrooms.

Customer service is outstanding. Andrew personally reaches out every three month's when it is time for my re- order.

It is without hesitation that I recommend Auto-San's odor eliminating products to any medical facility with odor sensitive patients and/or staff.

Sincerely,



Carolyn C. Miller
Director of People & Places



To whom it may concern:

It is my absolute pleasure to recommend Auto-San!

I cannot express how much I enjoy working with Auto-San! Their team excels in top quality products coupled with impeccable service. They can treat any area of our hotel from the lobby, restrooms, hallways, stairwells, customer's rooms, floor drains, dumpsters, you name it! Their team is a truly valuable asset for any place of work!

Without a doubt, I confidently recommend Auto-San for any hospitality facility that is looking for experts to use their scent branding technologies to attract not only new but also repeat customers as well.

Auto-San is simply the best in the business!

*One Happy Customer,
Carly Fagan
Sales Coordinator
DoubleTree by Hilton*

THE WESTIN
MEMPHIS
Beale Street

11/2/2018

To whom it may concern:

My hotel was fighting a losing battle against scents and odors in our public spaces. It was a major impairment to creating the kind of inviting environment that helps guests to thrive while traveling. We tried several options to solve the problem, but nothing came close to the results that we have experienced with Auto-San. Instantly the environment was transformed. The scent fan units that we installed in our public restrooms are mess free, unobstructive, and most of all effective. It's not often that you receive compliments on the scent of a public restroom, but that's exactly what we get from guests on a regular basis. It wasn't long before I chose to take advantage of Auto-San's additional offerings in the restrooms and even begin using their products in our workout room. Now instead of a gym, that area smells as fresh and clean as every other part of the hotel.

What has consistently stood out for me in the years that I've used Auto-San is the ease of service. The reps are in and out of the hotel every month (or as often as needed) like ninjas changing out filters, pads, etc. In addition, the billing is consistently punctual and the staff extremely personable and helpful. I have no reservations in enthusiastically recommending the services of Auto-San for all of any facility's scent needs.

Kind regards,

Jeremy DeWitt

Director of Housekeeping

Westin Memphis Beale Street